LEGAL ETHICS: BARGAINING ETHICS — AN OXYMORON?

TUESDAY, JULY 15, 2014 | 6:00 - 7:30 p.m.

UH Mānoa William S. Richardson School of Law, Classroom 2
Free Admission | $6 parking after 4 p.m. on the UH Mānoa campus

Register at shidler.hawaii.edu/weinstein

Whether closing a deal or settling a dispute, what does it mean to bargain ethically? What are the “rules of the game” in negotiation? When can you bluff, lie, threaten, deceive? Are there any limits on bargaining behavior? Come practice your negotiation skills and talk through the difficult ethical questions that can arise in bargaining.

For a full list of The Will Weinstein Ethics Lecture Series lectures and additional information on the speakers, visit shidler.hawaii.edu/weinstein.

Licensed attorneys and CPAs eligible for continuing professional education credits.

Will K. Weinstein, money manager and former partner in two very successful investment banking firms, currently leads a post graduate summer course, “Integrity and Ethics in the Real World,” at the UH Mānoa William S. Richardson School of Law and the Shidler College of Business. This is Weinstein’s eleventh summer teaching the course, introducing special guest speakers to the University and making this learning opportunity available to the public.